



2027 Leadership Academy Application

Mission Statement: *"The Leadership Academy exists to inspire, educate and empower future leaders in real estate. Our mission is to uncover the potential within our members and provide the skills, resources and mindset needed to lead with purpose, elevate our profession, and positively influence the communities we serve."*

Application Deadline: Friday, November 27, 2026

Applicant Information & Experience:

NAME: _____

ADDRESS: _____

CELL PHONE #: _____ EMAIL: _____

NAR M1# (NRDS) _____

Years Active in Real Estate: _____

Number of transactions in the last full year of business: _____

Brokerage Office Name: _____

Brokerage Address: _____

Broker of Record Name & Contact: _____ | _____

Please use a separate sheet if additional space is required for the questions below.

- 1. What do you consider to be the most significant challenge facing the Real Estate Profession today? (Not including inventory and interest rates)?**

2. What is your opinion of the REALTOR® title as designated by NAR, and do you believe it provides value or benefit to the profession?

3. Describe a time you encountered conflict within a team, transaction or professional relationship. How did you approach resolving it, and what was the outcome?

4. How do you envision the real estate industry evolving over the next 5-10 years, and what role do you see yourself playing in shaping that future?

5. Why do you wish to be considered for the Leadership Academy & what do you hope to gain from the experience?

6. How do you define leadership and what qualities or characteristics do you believe make a good leader?

7. Why do you believe you are qualified to serve as a leader within the real estate profession?

8. What steps do you take to continue learning and developing as a leader within your profession?

9. Do you have any Career/Occupational/Educational Experience prior to the Real Estate Profession? If so, please list below:

10. Please List Local Community Involvement (i.e., chamber of commerce, church groups, government leadership, community outreach, school boards, committees, volunteer work etc.):

11. Please list Brokerage/Office Involvement (i.e., position held in your office, management, team leaders, brokerage associate, leadership council, coaching, etc.):

12. Please list any Local, State, & National Association of Realtors Involvement (committees, conferences & expos attended, leadership positions held, classes attended, etc.):

Academy Commitment & Acknowledgement:

Applicant understands that in order to graduate from the academy with satisfactory completion, attendance to all program sessions is required. Upon acceptance into the academy a **\$350 Tuition fee** is due by Monday, December 21st. Application interviews will be held at the Greater Bergen REALTORS office on Friday, December 11th. Interview time slots will be provided upon acceptance of qualified applicants.

Please initial here to acknowledge the above statement and \$350 Tuition Fee: _____

Print Name: _____

SIGNATURE

DATE

PLEASE SUBMIT YOUR Application by Friday, November 27, 2026,
to Judit Agod, Chief Operating Officer: EMAIL: Judit@greaterbergenrealtors.com